

**PRODUCTIVITY OF WHITELEG SHRIMP (*Litopenaeus vannamei*)
CULTIVATION BASED ON WATER QUALITY, GROWTH, FEED
EFFICIENCY, AND BUSINESS ANALYSIS FACTORS**

Produktivitas Budidaya Udang Vaname (*Litopenaeus vannamei*) Berdasarkan Faktor Kualitas Air, Pertumbuhan, Efisiensi Pakan, dan Analisa Usaha

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ABSTRACT

The productivity of whiteleg shrimp (*Litopenaeus vannamei*) cultivation is influenced by technical and non-technical factors. Technical factors include water quality, growth and survival, and feed efficiency. Non-technical factors, such as business analysis and feasibility, are related to cultivation productivity. The study was conducted in Pandeglang, Banten, Indonesia, for three months. Six ponds were observed, each with an area of 2.500 m², 2.000 m² and 1.500 m², with a stocking density of 125 shrimp/m². The results showed that water quality was mostly within the optimal range, except for parameters such as brightness, nitrite, ammonium, ammonia, phosphate, Total Organic Matter (TOM), and magnesium. The growth values of Average Body Weight (ABW) and Average Daily Growth (ADG) were very good, with a low mortality rate or high SR, and optimal feed efficiency throughout the pond. The results of the business analysis show a positive value on the productivity of *L. vannamei*. In general, productivity factors such as water quality, growth and survival, feed efficiency and business analysis are related to biomass production with R² values, namely: 0.9942 (pond 1), 0.9922 (pond 2), 0.9956 (pond 3), 0.9598 (pond 4), 0.9903 (pond 5) and 0.9844 (pond 6).

Keywords: Business Analysis, Feed Efficiency, *Litopenaeus vannamei*, Water Quality

ABSTRAK

Produktivitas budidaya udang vaname (*Litopenaeus vannamei*) dipengaruhi oleh faktor teknis dan non teknis. Faktor teknis seperti kualitas air, pertumbuhan dan kelangsungan hidup, serta efisiensi pakan. Sedangkan faktor non teknis seperti analisa usaha dan kelayakan usaha berkaitan dengan produktivitas budidaya. Penelitian dilaksanakan di Pandeglang, Banten, Indonesia selama tiga bulan. Tambak yang diamati sebanyak 6 petak dengan luasan 2500 m², 2000 m² dan 1500 m² dengan padat tebar 125 ekor/m². Hasil penelitian diperoleh bahwa kualitas air sebagian besar berada dalam kisaran optimal kevali parameter kecerahan, nitrit,

ammonium, ammonia, fosfat, Total Organic Matter (TOM) dan magnesium. Nilai pertumbuhan ABW dan ADG sangat baik dengan tingkat mortalitas rendah atau SR tinggi serta efisiensi pakan optimal pada keseluruhan kolam. Hasil analisis usaha menunjukkan nilai yang positif terhadap produktivitas *L. vannamei*. Secara umum, faktor produktivitas seperti kualitas air, pertumbuhan dan kelangsungan hidup, efisiensi pakan dan analisa usaha berhubungan dengan produksi biomassa dengan nilai R^2 , yakni: 0.9942 (tambak 1), 0.9922 (tambak 2), 0.9956 (tambak 3), 0.9598 (tambak 4), 0.9903 (tambak 5) dan 0.9844 (tambak 6).

Kata Kunci: Analisa usaha, Efisiensi Pakan, Kualitas air, *Litopenaeus vannamei*

INTRODUCTION

Whiteleg shrimp (*Litopenaeus vannamei*) productivity is influenced by various technical and non-technical factors. Technical factors include water quality, growth and survival rate, and feed efficiency. The main non-technical factors include business analysis and feasibility. Various factors in *L. vannamei* cultivation are directly related to shrimp performance. The performance of *L. vannamei* is influenced by physical, chemical, and biological factors in the water. These factors can be observed based on the values of cultivation water parameters such as temperature, Dissolved Oxygen (DO), power of Hydrogen (pH), salinity, nitrate, nitrite, phosphate, Total Organic Matter (TOM), alkalinity, and the presence of aquatic microorganisms (Mahmudi *et al.*, 2018; Akbarurasyid *et al.*, 2023). The concentration of cultivation water parameters indicates the level of water quality in *L. vannamei* production activities. Cultivation water quality is a factor that experiences dynamic fluctuations based on time/temporally, technology, and cultivation treatments and activities. Fluctuations in cultivation water quality impact the level of osmoregulation, nutrient absorption, and shrimp growth, resulting in decreased shrimp performance and production. *L. vannamei* can grow optimally in environmental conditions that meet requirements, thus increasing production (Ariadi *et al.*, 2023).

L. vannamei grows optimally in stable aquatic environments. Indicators of aquatic environmental stability can be observed through the conditions of various relevant water quality parameters. Unstable aquatic conditions impact the interaction patterns between various aquatic parameters and affect living creatures in the aquatic environment, this occurs in complex conditions and impacts the sustainability of the use of aquatic environments for *L. vannamei* cultivation activities. Water quality plays an important role in shrimp cultivation activities, such as: differences in salinity that affect water quality, growth performance, and shrimp physiology (Khanjani *et al.*, 2020), the presence of microalgae in shrimp cultivation ponds is related to water quality, shrimp development and harvest yields (Huang *et al.*, 2022; Palupi *et al.*, 2022) and the combination of various water quality parameters on *L. vannamei* growth (Pebriani *et al.*, 2025). The complexity of aquatic environmental conditions in supporting *L. vannamei* cultivation performance requires in-depth study because it is directly related to the analysis and feasibility of cultivation efforts.

Shrimp farming business can be maximized by increasing revenue and reducing production costs. Acceptance is related to shrimp growth and survival factors. The maximum growth and survival rate of shrimp impacts price and revenue increases. According to Fujaya *et al.*, (2021), the growth of *L. vannamei* shrimp influences the selling price, R/C ratio, and *payback period*. Meanwhile, the largest production cost in shrimp farming comes from feed components. According to Fahrudin *et al.*, (2023), feed is the largest component in *L. vannamei* cultivation activities, accounting for approximately 70–80% of production costs. Excessive feed use impacts increased production costs, resulting in low revenue levels. Furthermore, excessive and underutilized feed is directly related to potential problems in the pond environment that

impact productivity levels. According to Rahi *et al.*, (2025), excessive feed causes problems with increasing waste in the cultivation media which affects the success of cultivation activities. Based on this, research was conducted related to the productivity of *L. vannamei* cultivation based on factors such as water quality, growth, feed efficiency, and business analysis. This research was conducted to determine the value of water quality, growth, feed efficiency and business analysis as well as the relationship of related factors to *L. vannamei* productivity.

RESEARCH METHODS

Research Location

The research was conducted in ponds in the Ujung Kulon area, Pandeglang, Banten during the *L. vannamei* cultivation cycle. The research data collected includes productivity data such as water quality (physical, chemical and biological), growth (Average Body Weight and Average Daily Growth) and survival rate, feed efficiency and business analysis in 6 (six) *L. vannamei* cultivation ponds. Cultivation of *L. vannamei* was carried out for 93 days in 6 ponds measuring 2.500 m²/pond (2 ponds), 2.000 m²/pond (2 ponds) and 1.500 m²/pond (2 ponds) with a stocking density of 125 individuals/m² for all ponds.

Research Procedures

Water Quality Monitoring

The observed water quality parameters are important and supporting parameters in the activities and performance indicators of *L. vannamei* cultivation. Observations of water quality parameters (Table. 1) were carried out *in situ* and *ex situ*. The results of water quality observations were analyzed in accordance with established water quality standards (Ma *et al.*, 2013). The observed parameters are the main parameters that support the growth and survival of *L. vannamei*.

Table 1. Water Quality Observations

No	Parameters	Technique	Method	Period	Opt.Value		Reference
					Min	Max	
1	Brightness (cm)	In situ	Secchi disk	Daily	25	30	(Ariadi <i>et al.</i> , 2023)
2	Temperature (°C)	In situ	Multiprobe	Daily	25	30	(Ariadi <i>et al.</i> , 2023)
3	Dissolved Oxygen (mg·L ⁻¹)	In Situ	Multiprobe	Daily	4	7.5	(Akbarurrasyid <i>et al.</i> , 2023)
4	power of Hydrogen	In situ	Multiprobe	Daily	7.5	8.5	(Ariadi <i>et al.</i> , 2023)
5	Salinity (%)	In situ	Refractometer	Daily	15	35	(Ariadi <i>et al.</i> , 2023)
6	Nitrite (mg·L ⁻¹)	Ex situ	Spectrophotometry	Weekly	0	0.1	(Ariadi <i>et al.</i> , 2023)
7	Nitrate (mg·L ⁻¹)	Ex situ	Spectrophotometry	Weekly	0	3	(Akbarurrasyid <i>et al.</i> , 2023)
8	Ammonium (mg·L ⁻¹)	Ex situ	Spectrophotometry	Weekly	0	0.1	(Kementerian Kelautan dan Perikanan, 2016)
9	Ammonia (mg·L ⁻¹)	Ex situ	Spectrophotometry	Weekly	0	<0.1	(Kementerian Kelautan dan Perikanan, 2016)
10	Phosphate (mg·L ⁻¹)	Ex situ	Spectrophotometry	Weekly	0	0.1	(Ariadi <i>et al.</i> , 2023)
11	Alkalinity (mg·L ⁻¹)	Ex situ	Titration	Weekly	120	180	(Akbarurrasyid <i>et al.</i> , 2023)

No	Parameters	Technique	Method	Period	Opt. Value		Reference
					Min	Max	
12	Total Organic Matter (mg·L ⁻¹)	Ex situ	Titration	Weekly	37	87	(Akbarurrasyid <i>et al.</i> , 2023)
13	Calcium (mg·L ⁻¹)	Ex situ	Spectrophotometry	Weekly	134	773	(Jaganmohan <i>et al.</i> , 2018)
14	Magnesium (mg·L ⁻¹)	Ex situ	Spectrophotometry	Weekly	50	590	(Iffat <i>et al.</i> , 2018)
15	Total Vibrio Count (CFU·mL ⁻¹)	Ex situ	Plate count methode	Weekly	1000	10.000	(Kementerian Kelautan dan Perikanan, 2016)
16	Plankton (ind·mL ⁻¹)	Ex situ	Haemocytometer	Weekly	45	1745	(Akbarurrasyid <i>et al.</i> , 2023)

Growth and Survival Rate Observation

Shrimp performance was observed based on growth rate and survival rate throughout the cultivation cycle. *L. vannamei* performance was reviewed based on growth parameters such as ABW, ADG, and SR (Al-Subiai *et al.*, 2025; Rakhmanda *et al.*, 2021). Performance observations are an important variable in productivity analysis to determine the level of relationship with other factors in *L. vannamei* cultivation activities.

Average Body Weight

Average Body Weight (ABW) is the shrimp growth rate based on the average shrimp weight obtained from the growth sampling process. According to Pramudia *et al.*, (2023), ABW can be calculated using the following formula:

$$ABW \text{ (grams/tail)} = \frac{\text{Shrimp Sampling Weight (grams)}}{\text{Number of Shrimp Sampling (tails)}}$$

Average Daily Growth

Average Daily Growth (ADG) is the growth rate of shrimp based on the average daily weight gain of shrimp over a specific period. According to Pramudia *et al.*, (2023), ADG can be calculated using the following formula:

$$ADG \text{ (gram/day)} = \frac{ABW \text{ Current (grams/tail)} - MBW \text{ Before (grams/tail)}}{\text{Sampling Time Interval (days)}}$$

Survivale Rate

Survival Rate (SR) is the percentage of shrimp surviving at the end of a cultivation activity. The SR value is obtained by calculating the initial stocking rate and the number surviving at the end of cultivation. According to Pramudia *et al.* (2023), SR can be calculated using the following formula:

$$SR \text{ (\%)} = \frac{\text{Final Number of Live Shrimp (tails)}}{\text{Initial Number of Shrimp (tails)}}$$

Feeding Efficiency

Feeding efficiency is a factor used to determine the level of effectiveness of the feed given on the growth of *L. vannamei*. Feeding efficiency is reviewed based on the Feed Utilization Efficiency (FUE) and Feed Conversion Ratio (FCR) values.

Feed Utilization Efficiency

Feed Utilization Efficiency (FUE) is the level of feed utilization during the *L. vannamei* cultivation period. According to Tacon *et al.*, (2013) the FUE value can be calculated using the following formula:

$$FUE \text{ (\%)} = \frac{\text{Final Shrimp Biomass (kg)} - \text{Initial Shrimp Biomass (kg)}}{\text{Cumulative Feed (kg)}}$$

Feed Conversion Ratio

The Feed Conversion Ratio (FCR) is the ratio that indicates the amount of feed given to produce 1 kg of shrimp weight. According to Tacon *et al.*, (2013), the FCR value can be calculated using the following formula:

$$FCR = \frac{\text{Cumulative Feed (kg)}}{\text{Shrimp Biomass (kg)}}$$

L. vannamei Cultivation Business

L. vannamei cultivation business was analyzed based on investment costs, depreciation costs, production costs (variable and fixed operational costs), total revenue, profit, *Break Even Point* (BEP), Revenue Cost Ratio (R/C Ratio), Benefit Cost Ratio (B/C Ratio), and Payback Period (PP).

Investment Costs

Investment costs are the accumulated costs incurred based on the investment components incurred when starting a business. According to Akbarurrasyid *et al.* (2024), investment cost components include: maintenance ponds, facilities and infrastructure, and aeration systems. Investment components experience annual depreciation based on their economic life and usage; this is referred to as depreciation costs.

Production Cost

Production costs are the costs incurred in carrying out cultivation operations. Production costs are divided into two parts: variable operating costs and fixed operating costs. According to (Ulumiah *et al.*, 2020), total production costs can be calculated using the following formula:

$$\text{Production Cost (IDR)} = \text{Fixed Cost (IDR)} + \text{Variabel Cost (IDR)}$$

Total Revenue

Total revenue is the rupiah value received based on the shrimp sales value multiplied by the harvested shrimp volume. Shrimp harvesting can be carried out partially or completely. According to Ulumiah *et al.*, (2020), total revenue can be calculated using the following formula:

$$\text{Total Revenue (IDR)} = \text{Shrimp Price per kg (IDR)} \times \text{Harvested Shrimp Volume (kg)}$$

Profit

Profit is the difference between total shrimp sales revenue and total expenses incurred during shrimp farming. According to Wafi *et al.* (2021), profit can be calculated using the following formula:

$$\text{Total Profit (IDR)} = \text{Total Revenue (IDR)} - \text{Fixed Cost (IDR)}$$

Break Event Point

Break Even Point (BEP) is a business feasibility analysis that aims to provide information regarding the break-even point for a shrimp farming business. BEP can be traced based on price and production volume. According to Mauladani *et al.* (2020), BEP can be determined using the following formula:

$$\text{BEP Price} = \frac{\text{Total Business Costs (Rp.)}}{\text{Total production (Kg)}}$$
$$\text{BEP Volume} = \frac{\text{Total Business Coats (IDR)}}{\text{Shrimp Selling Price (IDR)}}$$

Revenue Cost Ratio

The Revenue-Cost Ratio (R/C Ratio) is a comparative analysis of revenue and costs incurred during shrimp farming production activities. According to Wafi *et al.*, (2021), the R/C Ratio can be determined using the following formula:

$$\text{R/C Ratio} = \frac{\text{Ammount of Acceptance (IDR)}}{\text{Total Expenditure (IDR)}}$$

Benefit Cost Ratio

The Benefit Cost Ratio (B/C Ratio) is an analysis used to determine the level of business feasibility based on the comparison of profits earned with total costs incurred in business activities. According to Mauladani *et al.*, (2020), the B/C Ratio can be determined using the following formula:

$$B/C \text{ Ratio} = \frac{\text{Total Profit (IDR)}}{\text{Total Business Cost (IDR)}}$$

Payback Period

Payback Period (PP) is an analysis of the return on an investment over a specific time period using present value. According to Mauladani *et al.* (2020), PP can be determined using the following formula:

$$PP = \frac{\text{Investment Cost (IDR)}}{\text{Profit (IDR)}} \times 1 \text{ year}$$

Data analysis

L. vannamei cultivation productivity data is divided into three categories: cultivation productivity factors and the relationships between these factors. Productivity factors were analyzed using descriptive quantitative methods related to water quality, growth and survival, feed efficiency, and business analysis. According to Anton *et al.*, (2022) growth parameters such as ABW and ADG, as well as survival, were analyzed descriptively quantitatively. Meanwhile, the analysis of the relationship between cultivation productivity factors was carried out using regression analysis. Regression is used to analyze the factors that influence productivity in *L. vannamei* shrimp cultivation as a whole (Zam *et al.*, 2024).

RESULT

Water Quality for *L. vannamei* Cultivation

Water quality acts as a cultivation medium that is susceptible to various environmental factors and cultivation inputs. Observations of water quality factors in *L. vannamei* cultivation can be seen in Table 2.

Table 2. Water quality for *L. vannamei* cultivation

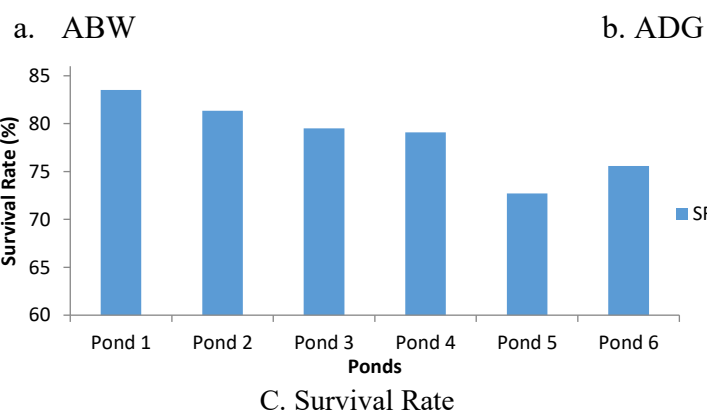
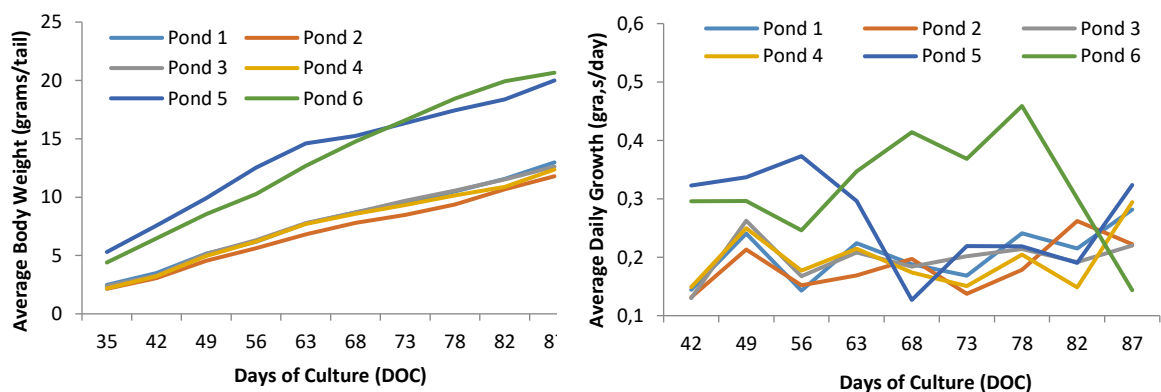
No	Parameters (Unit)	Measured Water Quality						Measurable Optimum
		Pond 1 min-max mean±std	Pond 2 min-max mean±std	Pond 3 min-max mean±std	Pond 4 min-max mean±std	Pond 5 min-max mean±std	Pond 6 min-max mean±std	
1	Brightness (cm)	20-100 40.96±17.52	30-70 36.12±10.32	30-70 35.59±10.31	20-100 40.96±17.52	30-80 38.11±13.28	30-70 38.27±13.11	25-30 ^a
2	Temperature (°C)	28.2-31.4 29.71±0.76	25.3-29.3 27.20±0.74	25.2-29.2 27.13±0.76	28.2-31.4 29.74±0.75	25.1-29.3 27.07±0.79	25.3-29.1 27.00±0.78	25-30 ^a
3	Dissolved Oxygen (mg·L ⁻¹)	3.62-5.74 4.59±0.48	3.46-6.05 4.68±0.60	3.13-6.07 4.73±0.58	3.62-5.74 4.58±0.49	3.14-5.90 4.68±0.60	3.06-5.9 4.81±0.61	4-7.5 ^b
4	power of hydrogen	7.5-9.3 8.12±0.40	7.9-9.2 8.51±0.28	7.6-9 8.19±0.31	7.5-9.3 8.13-0.42	7.7-8.9 8.18±0.29	7.6-8.9 8.18±0.29	7.5-8.5 ^a
5	Salinity (‰)	15-28 20.07±3.57	33-36 35.48±0.85	32-36 35.50±0.90	15-28 19.80±3.70	32-36 35.41±1.05	32-36 35.47±0.89	15-35 ^a
6	Nitrite (mg·L ⁻¹)	0.01-0.5 0.09±0.15	0.01-0.04 0.02±0.01	0.01-0.05 0.02±0.01	0.01-0.5 0.09±0.15	0.01-0.10 0.02±0.02	0.01-0.03 0.01±0.008	<0.1 ^a
7	Nitrate (mg·L ⁻¹)	11-25 17.53±4.17	11-25 18.38±4.55	15-30 22.23±5.05	11-25 17.53±4.17	15-30 21.84±5.09	15-28 21.84±4.41	<3 ^b
8	Ammonium (mg·L ⁻¹)	0.1-4 0.89±1.14	0.1-4 0.56±1.07	0.1-2.5 0.63±0.71	0.1-4 0.89±1.14	0.1-2.2 0.63±0.61	0.1-1 0.30±0.30	<0.1 ^c
9	Ammonia (mg·L ⁻¹)	0.02-1.2 0.33±0.37	0.01-1.2 0.20±0.33	0.01-1 0.31±0.30	0.02-1.2 0.34±0.38	0.01-1.2 0.20±0.33	0.008-0.5 0.07±0.13	<0.1 ^c
10	Phosphate (mg·L ⁻¹)	0.1-3 0.98±0.83	0.1-3 0.58±0.79	0.1-1.5 0.70±0.46	0.1-3 1.00±0.82	0.1-3 0.72±0.85	0.1-2.3 0.78±0.75	<0.1 ^a

No	Parameters (Unit)	Measured Water Quality						Measurable Optimum
		Pond 1 min-max mean±std	Pond 2 min-max mean±std	Pond 3 min-max mean±std	Pond 4 min-max mean±std	Pond 5 min-max mean±std	Pond 6 min-max mean±std	
11	Alkalinity (mg·L ⁻¹)	76-116 99.84±12.36	92-136 112.30±15.18	72-172 110.15±23.01	76-116 100.15±12.52	76-144 107.26±19.59	76-168 123.69±32.80	120-180 ^b
12	Organic Matter (mg·L ⁻¹)	25.13-120 94.21±24.85	61.93-118.20 93.09±14.26	55.61-120.08 93.53±21.65	25.13-120 90.56±23.38	25.13-120 90.56±23.38	25.13-125.13 93.89±26.08	37-87 ^b
13	Calcium (mg·L ⁻¹)	185-365 308.15±56.08	185-450 310±90.185	195-460 329.23±75.90	185-460 336.23±79.14	185-500 341.23±96.20	185-500 404.61±100.07	134-773 ^d
14	Magnesium (mg·L ⁻¹)	465-990 735±213.36	465-1485 791.92±348.43	420-1435 762.30±346.99	420-1350 803.07±329.86	465-1395 804.23±320.69	465-1485 1062.26±403.69	50-590 ^c
15	Total Vibrio Count (CFU·mL ⁻¹)	70-2800 710±773.30	30-4500 913.8±1462.6	40-4300 1116.9±1231.5	45-1300 622.69±478.5	70-1700 601.53±558.01	100-2800 1129.23±1044.7	<10000 ^c
16	Plankton (ind·mL ⁻¹)	212.5-1725 845.9±469.0	230-1240 761.5±323.94	290-1415 776.57±324.67	222-1725 844.19±463.95	212.5-1725 891.65±434.51	212.5-2242 1020.34±537.98	<1745 ^b

Notes: ^a(Ariadi *et al.*, 2023) ; ^b(Akbarurasyid *et al.*, 2023) ; ^c(Ministry of Maritime Affairs and Fisheries, 2016) ; ^d(Jaganmohan *et al.*, 2018) ; ^e(Iffat *et al.*, 2018)

Growth and Survival Rate of *L. vannamei*

L. vannamei performance is the shrimp growth rate based on ABW, ADG, and SR values. Observations of *L. vannamei* performance (Figure. 1) show varying growth rates in each observation pond. The ABW value during maintenance (DOC 93) increased and was included in the optimal growth category. The highest ABW value was obtained in pond 6 at around 4.4-20.6 (13.27±5.73) gram/tail, while the lowest was in pond 2 at around 2.15-11.78 (7.03±3.19) gram/tail. The highest SR value was obtained in pond 1 at 83.50%, while the lowest was obtained in pond 2 at 72.70%. In general, the highest *L. vannamei* biomass was obtained in pond 1 at 3.386.82 kg and the lowest in pond 5 at 2.726 kg.



Feed Efficiency

L. vannamei cultivation activities. Providing feed in the right and appropriate amount can increase growth. On the other hand, excessive or insufficient feed intake results in low growth and the emergence of various environmental problems in cultivation. The results of observations of efficiency values (FUE and FCR) can be seen in Figure 2.

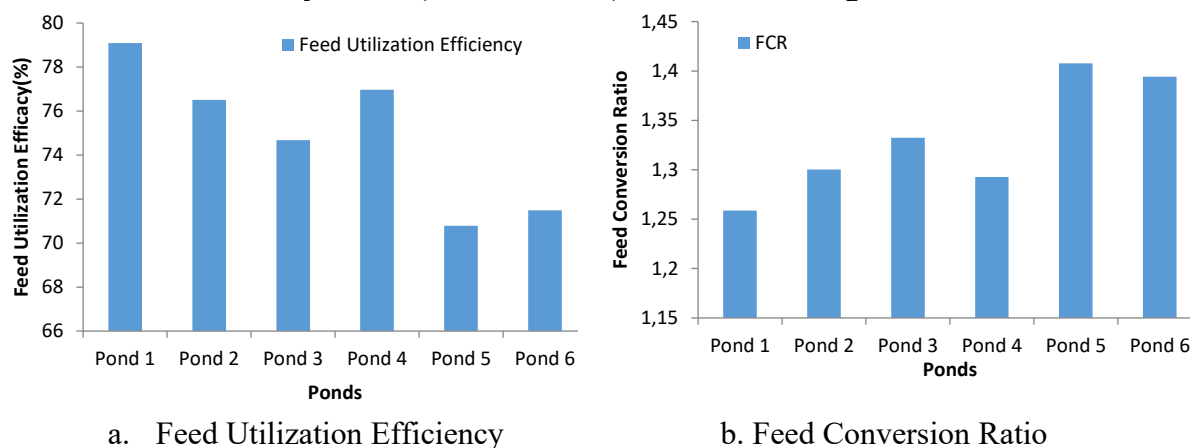


Figure 2. Feed Efficiency

L. vannamei Cultivation Business

L. vannamei cultivation business shows varying results for each cultivation pond based on investment costs, production costs and business feasibility. Investment costs consist of maintenance pond components, facilities and infrastructure, and aeration and depreciation systems. Investment costs across all ponds are relatively uniform, despite varying pond sizes, due to the relatively similar stocking densities and cultivation technology used across all ponds. Investment costs are shown in Table 3.

Table 3. Investment costs

No	Investment Cost*	Ponds					
		Pond 1	Pond 2	Pond 3	Pond 4	Pond 5	Pond 6
1	Maintenance Ponds (IDR)	187,500,00	187,500,00	150,000,00	150,000,00	112,500,00	112,500,00
2	Facilities and infrastructure (IDR)	68,704,500	68,704,500	68,109,500	68,109,500	67,514,500	67,514,500
3	Aeration system (IDR)	40,100,000	40,100,000	31,200,000	31,200,000	22,300,000	22,300,000
Total		296,304,500	296,304,500	249,309,500	249,309,500	202,314,500	202,314,500

Note: * = Investment costs in 1 year or 3 cycles of vaname shrimp cultivation

The production costs for the entire pond vary relatively for each component. This is caused by differences in the pond area which impacts the differences in component volume. Production cost components include fixed costs and variable costs. Fixed costs are divided based on the components of employee salary or income, repairs or maintenance and depreciation costs obtained from the results of the investment cost analysis. Meanwhile, variable costs are grouped based on the need for fry/post larvae, feed requirements, certain chemicals and medicines, electricity and water costs and operational costs. Production costs can be seen in Table 4.

Table 4. Production costs

No	Production cost	Ponds					
		Pond 1	Pond 2	Pond 3	Pond 4	Pond 5	Pond 6
A. Fixed costs*							
1	Employee salary or income (IDR)	72,000,000	72,000,000	72,000,000	72,000,000	72,000,000	72,000,000
2	Harvest Cost (IDR)	680,000	680,000	680,000	680,000	680,000	680,000
3	Repair/maintenance and maintenance (IDR)	1,800,000	1,800,000	1,800,000	1,800,000	1,800,000	1,800,000
4	Depreciation expense (IDR)	337,691	337,691	287,646	287,646	237,601	237,601
Total fixed costs (IDR)		74,817,691	74,817,691	74,767,646	74,767,646	74,717,601	74,717,601
B. Variable Costs**							
1	Post Larvae	15,937,500	15,937,500	12,750,000	12,750,000	9,562,500	9,562,500
2	Feed	76,725,900	70,151,040	60,136,380	56,892,060	69,076,980	73,467,360
3	Certain chemicals and medicines and other needs	8,291,319	8,291,319	6,807,624	6,807,624	5,391,926	5,391,926
4	Electricity and water costs	3,600,000	3,600,000	3,000,000	300,000	2,400,000	2,400,000
Total variable costs per cycle		104,554,719	97,979,859	82,694,004	79,449,684	86,431,406	90,821,786
Total variable costs per year		313,664,157	293,939,577	248,082,012	238,349,052	259,294,218	272,465,358
Total production costs for 1 year		388,481,848	368,757,268	322,849,658	313,116,698	334,011,819	347,182,959

Note: *per year; **per cycle

The components of investment costs and production costs as well as production results or growth are used as the basis for the feasibility analysis of the *L. vannamei* business. The results of the feasibility analysis of *L. vannamei* cultivation business can be seen in Table 5.

Table 5. Feasibility of *L. vannamei* cultivation business

No	Business Feasibility*	Ponds					
		Pond 1	Pond 2	Pond 3	Pond 4	Pond 5	Pond 6
1	Investment cost (IDR)	296,304,500	296,304,500	249,309,500	249,309,500	202,314,500	202,314,500
2	Production costs (IDR)	388,481,848	368,757,268	322,849,658	313,116,698	334,011,819	347,182,959
3	Total revenue (IDR)	619,789,341	517,003,200	451,324,800	436,448,565	609,267,705	663,042,510
4	Profit (IDR)	231,307,492	148,245,931	128,475,141	123,331,866	275,255,885	315,859,550
5	Break Even Point (BEP)						
	BEP production price (IDR)	38,234	41,012	42,920	42,686	40,842	39,533
	BEP production volume (Kg)	3,184	2,137	1,793	1,754	1,494	1,532
6	R/C Ratio	1.59	1.40	1.39	1.39	1.94	1.90

7	B/C Ratio	1.59	1.40	1.39	1.39	1.82	1.90
8	Payback Period	1.28	1.99	1.94	2.02	0.73	0.64

L. vannamei Cultivation

L. vannamei cultivation shows the level of shrimp production (biomass) based on various related production factors such as water quality, growth and survival, feed utilization efficiency, and cultivation business analysis. The shrimp biomass cultivated was: 2286 kg (pond 1), 2997 kg (pond 2), 2507 kg (pond 3), 2445 kg (pond 4), 2726 kg (pond 5), and 2927 kg (pond 6). The relationship between L. vannamei productivity and productivity factors can be seen in Figure 3.

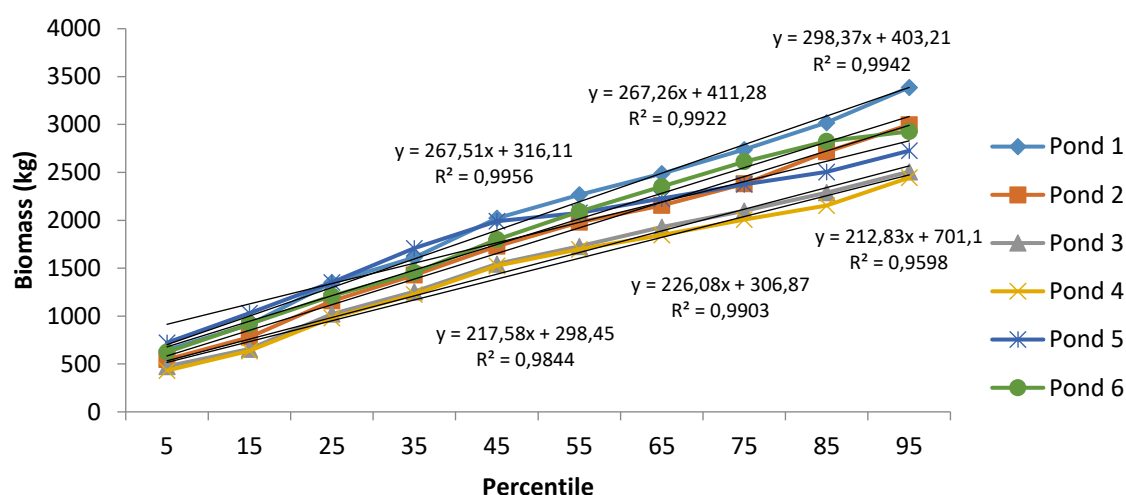


Figure 3. Productivity L. vannamei

DISCUSSION

Water quality plays an important role in physiological and metabolic processes, thus impacting the growth of L. vannamei. Observations show that water quality parameters such as temperature, dissolved oxygen, pH, salinity, alkalinity, calcium, Total Vibrio Count (TVC), and plankton are within the optimal range for growth and support shrimp productivity. While parameters such as brightness, nitrite, ammonium, ammonia, phosphate, Total Organic Matter (TOM), and magnesium. Suboptimal brightness values have an impact on other water parameters such as nitrite and pH. According to Halim *et al.*, (2022), low brightness has an impact on decreasing pH concentration, increasing nitrite concentration, and increasing organic matter that can be toxic to L. vannamei. Brightness values in the pond environment are related to increasing organic matter and nutrients in the pond. Organic matter and nutrients are related to the concentration of nitrite, ammonium, ammonia, phosphate and TOM. The research results show that the concentration of these parameters has a close relationship with organic matter and nutrients. The concentration of organic matter and nutrients originates from intensive cultivation activities characterized by high stocking densities, which impact the organic matter produced. High accumulation of organic matter has detrimental effects on shrimp, such as triggering the presence of other pollutants, which can reduce pond productivity. According to Pratiwi & Arfiati (2021), organic matter concentrations exceeding quality standards can have negative impacts on the aquatic environment, such as increased carbon dioxide and algal blooms.

The research results show that growth and survival factors influence pond productivity. Shrimp biomass increases depend on body weight gain and survival rates during the cultivation period. Increased shrimp body weight and low mortality rates impact total production and population size. Shrimp body weight, based on the ABW and ADG values obtained, is considered good. According to Usman *et al.* (2023), *L. vannamei* cultivated up to 107 days old obtained an ABW value of 25.64 grams/tail and an ADG value of 0.32 grams/day. Meanwhile, the SR value obtained is included in the optimal category. The optimal SR value is at least 80% (Lailiyah *et al.*, 2018) . The optimal ABW, ADG, and SR values are caused by various important factors during cultivation activities such as stocking density, cultivation time, and feed and metabolic waste. According to Akbarurrasyid *et al.*, (2024) cultivation time causes the potential for increased cultivation waste originating from the accumulation of metabolic waste (feces) and unutilized feed waste. Feed is an important factor in shrimp cultivation activities and an important component in determining productivity levels. Feed components in shrimp farming can be tracked based on the FUE (Feed Utilization Efficiency) and FCR (Feed Conversion Ratio) values during cultivation. The FUE value is the ratio of the shrimp body weight produced to the amount of feed consumed. This indicates the level of effectiveness or conversion of nutrients contained in the feed into meat or body mass. The FCR, on the other hand, is the cumulative amount of feed given to the shrimp biomass produced. Low FUE and FCR values indicate a good level of feed efficiency. The FUE values produced during cultivation activities ranged from 74.67% (pond 3) to 79.08% (pond 1), while the FCR values obtained ranged from 1.25 (pond 1) to 1.40 (pond 5). According to Supono *et al.*, (2021), the ideal FUE value for shrimp cultivation activities is 74.9%, while the FCR value is 1.3. Feeding in cultivation activities must be managed properly and appropriately. Inadequate feeding can inhibit growth and increase mortality in shrimp, which impacts productivity. According to Ulumiah *et al.*, (2020), appropriate feeding can stimulate optimal growth and development of *L. vannamei* , thereby increasing productivity. Meanwhile, excessive feeding or unutilized feed can increase pond water pollution, resulting in changes in water quality and inhibiting biological processes within the pond environment. According to Albab *et al.*, (2025), excessive feeding can cause changes in water quality instability. In addition, excessive feeding also increases production costs and hinders the productivity of *L. vannamei* cultivation efforts. Cultivation efforts cannot be separated from various technical and non-technical factors such as prices and costs incurred during cultivation production activities. In general, these factors are related to productivity levels. The productivity of *L. vannamei* cultivation is determined by production components such as investment costs, production costs, and business feasibility. Investment costs are a crucial component before starting a business and are largely recorded at the start of production, such as the costs of constructing maintenance ponds, facilities and infrastructure, and aeration systems. Column printing costs are the highest component of investment costs, ranging from IDR 112,500,000 (area 1500 m²)– IDR 187,500,000 (area 2500 m²). According to Wiranata *et al.*, (2022), ponds require high investment costs because they require large areas of land, expensive pond construction costs, and installation of pond facilities and infrastructure that support cultivation activities. Other investment cost components have small amounts based on the size of the production pond. In general, the investment costs incurred are higher based on the production capacity implemented. Production capacity is related to production costs. According to Syah *et al.*, (2017), optimal production capacity is needed to achieve minimal production costs with maximum profit levels. *L. vannamei* production costs are divided into fixed and variable components. Fixed costs include employee salaries or wages, harvesting costs, repairs/maintenance, and depreciation costs (Akbarurrasyid *et al.*, 2024) . Fixed costs are costs calculated over a period of one year and are fixed. Meanwhile, variable costs include costs incurred for operational activities such

as fry/post larvae, feed, chemicals, certain medicines, and other needs, as well as electricity and water costs (Ulumiah *et al.*, 2020). Variable costs tend to be dynamic based on the activities or production capacity implemented. The research results show that the higher the production capacity, the greater the impact on increasing variable costs in the cultivation cycle. The *L. vannamei* cultivation cycle takes place in three cycles so that the production costs incurred are analyzed in annual units. The production costs ranged from IDR. 388,481,848 (pond 1) to IDR. 3,131,166,98 (pond 4). Production cost components are used for business feasibility analysis.

The results of the business feasibility analysis obtained total revenue ranging from IDR. 663,042,510 (pond 6) to IDR. 4,364,485,65 (pond 4). The results showed that pond size and a higher initial stocking rate impacted revenue factors, this was caused by various factors such as growth, survival, and shrimp selling price. According to Ulumiah *et al.*, (2020), the selling price of *L. vannamei* was influenced by shrimp weight, the maintenance process, and feeding. The amount of revenue was related to profits. The highest profit value was IDR. 315,859,550 in pond 6, while the lowest was IDR. 123,331,866 in pond 4. BEP Value The research results show that the BEP production price ranges from IDR. 38,234 (pond 1) – IDR. 42,000. 920 (pond 2), while the BEP value for production volume ranges from 1,494 kg (pond 5) to 3,184 kg (pond 1). The low BEP value for production price and production volume indicates a break-even point that must be met to prevent losses from non-production activities (Rosid *et al.*, 2025).

The R/C Ratio value for all ponds ranges from 1.39 (ponds 3 and 4) – 1.90 (pond 6). R/C ratio value >1 indicates the feasibility and efficiency of *L. vannamei* cultivation activities. According to Agustina *et al.*, (2025), *L. vannamei* cultivation is considered profitable if the R/C ratio exceeds 1 ($R/C > 1$). The R/C ratio is directly proportional to the B/C ratio. The research results obtained a B/C ratio ranging from 1.39 (ponds 3 and 4) to 1.90 (pond 6). A B/C ratio value >1 indicates a feasible business with a payback period of around 0.64 (pond 6) – 1.99 (pond 2). According to Prawitasari & Rafiqie, (2022) a low payback period indicates a relatively shorter return on investment. Overall, the value of *L. vannamei* cultivation business is inseparable from technical and non-technical factors that impact cultivation productivity. The results of the productivity analysis show that water quality, growth and survival, feed efficiency and business analysis factors have a close relationship with the resulting shrimp biomass. The level of productivity relationship with related factors (R^2), namely: 0.9942 (pond 1), 0.9922 (pond 2), 0.9956 (pond 3), 0.9598 (pond 4), 0.9903 (pond 5) and 0.9844 (pond 6). The correlation value of money approaching 1 indicates a very strong level of relationship (Adianto *et al.*, 2024).

CONCLUSION

L. vannamei cultivation production is influenced by technical factors (water quality, growth and survival, and feed efficiency) and non-technical factors such as business analysis (investment costs, production costs, revenue, profits, Break Even Point (BEP), R/C ratio, B/C ratio, and payback period). The results showed that water quality was mostly within the optimal range except for the parameters of brightness, nitrite, ammonium, ammonia, phosphate, Total Organic Matter (TOM), and magnesium. The growth values of ABW and ADG were very good with low mortality rates or high SR and optimal feed efficiency throughout the pond. The results of the business analysis show a positive value on the productivity of *L. vannamei*. In general, productivity factors such as water quality, growth and survival, feed efficiency and business analysis are related to biomass production with R^2 values namely: 0.9942 (pond 1), 0.9922 (pond 2), 0.9956 (pond 3), 0.9598 (pond 4), 0.9903 (pond 5) and 0.9844 (pond 6).

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